

ESA PHI-LAB AUSTRIA EVALUATION FORM

Tenderer name:				
Criteria	Sub criteria	Score	Explanation	Evaluator Comments
Background and Experience (25%)	a) Experience Team composition b) Partnerships and Support Entities c) Vision	0-100	a) Does the management team show skills and the relevant expertise to carry out the proposed activity? b) Does the Applicant have clear view on the partnerships that are required and have they obtained support from relevant Entities? c) Does the company propose a clear and feasible long-term vision? Does the targeted application/service fit in the company roadmap?	
Research and Technology developments (30%)	a) Relevance for the Call b) Understanding of and leveraging on the State of the Art, novelty of the proposed research c) Maturity of the technology, relevance and feasibility of the proposed developments to achieve objectives	0-100	a) Is the activity in line with the objectives of Φ -Lab and more specifically with the objectives of the Call? b) Does the Applicant provide a suitable analysis of the Statement of the Art? Does the proposed activity leverages on it, and represent a progress wrt the State of the Art? c) Is the proposed technology mature enough to enter the Φ -lab? Does the proposed activity relevant to achieve the objectives and desired maturity level? Is it feasible? Does the applicant have access to the requested facilities and data needed for the proposed activity?	

	d) Relevance of the proposed validation approach		d) is the proposed validation approach adequate?	
Commercial Opportunities and Potential Socio Economic Impact (25%)	a) Potential Market Segment b) Potential Product/Service c) Potential Customers/Users d) Value Proposition e) Potential Socio Economic Impact (including sustainability) f) IPR strategy	0-100	a) Does the Applicant potentially target an appropriate market segment? Does the Applicant have an understanding of this market segment and its needs? b) Is there a targeted product/service identified? c) Are potential customers/users of the targeted market segment identified? Is there involvement of customers/users proven with letter of interest/support? d) Is a compelling value statement defined explaining what main benefit(s) the outcome of the research activities could potentially provide to the targeted customers/users? Is there a clear added value to the customers/users? e) Does the Applicant clearly identify the potential socio economic impact that the outcome of the research activities may bring? Is this considered realistic? f) How well does the IPR strategy support commercialisation? If no IPR is identified by the applicant, does the TEB consider there is potential for IP protection that may support commercialisation?	

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Activity and Management proposal (20%)	a) Milestones/Cost-planning b) Work break-down structure c) Management of the research project	0-100	a) Is the activity proposal feasible time and cost wise? Are clear milestones identified which allow the progressed to be monitored? b) Is a WBS provided? Are the Workpackages described and is the work to be performed suitable and clearly defined? c) Is the management, reporting, meetings and deliverables clearly addressed in the proposal?	
Overall Weighted Score			Recommendations or Requirements	